(Incorporated in Malaysia)

## NOTES TO THE REPORT FOR THE FINANCIAL QUARTER ENDED 30 SEPTEMBER 2010

## PART A: EXPLANTORY NOTES PURSUANT TO FRS 134: INTERIM FINANCIAL REPORTING

## A1. Basis of Preparation

IC Interpretation 17

The unaudited interim financial statements have been prepared in accordance with FRS 134 Interim Financial Reporting and Para 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad. The unaudited financial statements should be read in conjunction with the audited annual financial statements for the Group for the financial year ended 31 December 2009.

The accounting policies and presentation adopted for the interim financial statements are consistent with those adopted for the annual financial statements for the financial year ended 31 December 2009, except the adoption of the following new/revised Financial Reporting Standards ("FRSs"), amendments to FRSs, IC Interpretations:

## Effective for financial periods beginning on or after 1 July 2009

FRS 8 Operating Segments

## Effective for financial periods beginning on or after 1 January 2010

•	FRS 3	Business Combination (revised)
•	FRS 4	Insurance Contract
•	FRS 7	Financial Instruments: Disclosures
•	FRS 101	Presentation of Financial Statements (revised)
•	FRS 123	Borrowing Costs
•	FRS 127	Consolidated and Separate Financial Statements (revised)
•	Amendments to FRS 132	Financial Instruments : Presentation
•	Amendments to FRS 139	Financial Instruments: Recognition and Measurement
•	Amendments to FRS 5	Non-Current Assets Held for Sale and Discontinued
		Operations
•	Amendments to FRS 107	Statement of Cash Flows
•	Amendments to FRS 110	Events After the Balance Sheet Date
•	Amendments to FRS 116	Property, Plant and Equipment
•	Amendments to FRS 117	Leases
•	Amendments to FRS 118	Revenue
•	Amendments to FRS 119	Employee Benefits
•	Amendments to FRS 127	Consolidated and Separate Financial Statements
•	Amendments to FRS 128	Investments in Associates
•	Amendments to FRS 131	Interest in Joint Ventures
•	Amendments to FRS 134	Interim Financial Reporting
•	Amendments to FRS 136	Impairment of Assets
•	Amendments to FRS 138	Intangible Assets
•	Amendments to FRS 140	Investment Property
•	IC Interpretation 9	Reassessment of Embedded Derivatives
•	IC Interpretation 10	Interim Financial Reporting and Impairment

Distribution of Non-Cash Assets to Owners

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## NOTES TO THE REPORT FOR THE FINANCIAL QUARTER ENDED 30 SEPTEMBER 2010

## A2. Preceding Year's Audit Report

The preceding financial year's annual financial statements were not qualified.

## A3. Seasonal or Cyclical Factors

The Group's business operations are not significantly affected by any seasonal or cyclical factors.

## A4. Extraordinary Items

There were no extraordinary items for the current financial period under review.

## A5. Change in Accounting Estimates

There was no material changes in basis used for accounting estimates for the current financial period under review.

## A6. Debt and Equity Securities

On 8 January 2010, the Company made a principal repayment amounted to RM30 million for its first tranche of RM200 million nominal amount of Medium Term Notes up to a tenure of 5 years.

On 29 June 2010, the Company repaid and fully settled term loan of RM10 million as scheduled.

Other than as stated, there was no other issuance, cancellation, replacement, resale and repayment of debt and equity securities during the current financial period under review.

## A7. Dividend Payment

There was no dividend payment by the Company during the current financial period under review.

## A8. Segment Information

The Group has six (6) operating segments, as described below, which are the Group's strategic business units. The strategic business units offer different products and services, and are managed separately because they employ different technology and marketing strategies. The operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker. The following summary describes the operations in each of the Group's operating segments:

- Life insurance underwriting life insurance business, including investment-linked business
- General insurance underwriting all classes of general insurance business
- Family takaful business underwriting family takaful business
- General takaful business underwriting general takaful business
- Unit trust fund management management of unit trust funds
- Shareholders' fund of the insurance and takaful businesses

All other segments comprise investment holding, hire purchase, leasing and other credit activities, property management and investment advising, security and consultancy services.

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## NOTES TO THE REPORT FOR THE FINANCIAL QUARTER ENDED 30 SEPTEMBER 2010

## Segment Information (continued) A8.

9 months ended 30 September 2010

	\ \ \	<	surance	<b>^</b>	\-\-\-\-\-\-\-\-\-\-\-\-\-\-\-\-\-\-\-	Takaful	^			
	Life	General	General	Shareholders'	General	Family	Shareholders'	Unit trust fund	All other	
	insurance	insurance	insurance	fund	Takaful	Takaful	fund	management	segments	Total
	RM:000	(Continuing operations)	(Discontinued operation)**	BM'000	BM'000	BM'000	BM'000	RM'000	RM'000	RMYDOD
Operating revenue										
External revenue Inter-segment revenue	903,444	61,045	409,239	5,574	67,326 0	115,740 0	3,131	25,119 0	20,133	1,610,751 17.380
Total operating revenue	906,412	61,045	409,431	5,574	67,326	115,740	3,131	25,119	34,353	1,628,131
Results Segment results	13,733	(3,211)	35,902	6,001	0	0	2,273	3,677	(4,907)	53,468
Transfer from life reserves	(13,733)	0	0	0	0	0	0	0	0	(13,733)
Profit/(loss) from operations	0	(3,211)	35,902	6,001	0	0	2,273	3,677	(4,907)	39,735
						Elimination of Finance cost	Elimination of inter-segment profits Finance cost	offts	:	(310) (9,190)

No profit or loss was transferred from/to the Life Insurance Fund and Family Takaful Fund to the Shareholders' Fund as such the transfer is only done at the financial year.

(653)29,582

Share of loss of associate companies not included in

reportable segments Consolidated profit before taxation

\* consist of profit/(loss) before taxation from:

	RM'000
continuing operations	(8,696)
discontinued operations**	38,278
	29,582

<sup>\*\*</sup>Discontinued operation represents the General Insurance Business of MAA.

## NOTES TO THE REPORT FOR THE FINANCIAL QUARTER ENDED 30 SEPTEMBER 2010

## Segment Information (continued) A8.

9 months ended 30 September 2009

	\ \ \	<	ısurance	^	\ \ \	Takaful	^			
	Life	General	General	Shareholders'	General	Family	Shareholders'	Unit trust fund	All other	T cto
	EM.000	(Continuing operations)	(Discontinued operation)**	OUU,MA	000,W	000.WX	OUC.MA			WW.000
Operating revenue										
External revenue Inter-segment revenue	973,981 2,379	51,264 0	313,050 342	1,990	35,955 0	52,902 0	2,579 0	19,210 0	22,011 12,121	1,472,942 14,842
Total operating revenue	976,360	51,264	313,392	1,990	35,955	52,902	2,579	19,210	34,132	1,487,784
Results Segment results Transfer to life reserves	(196,306) 196,306	(8,641) 0	26,934 0	585 0	00	0 0	792 0	1,953 0	26,497 0	(148,186) 196,306
Profit/(loss) from operations	0	(8,641)	26,934	585	0	0	792	1,953	26,497	48,120
						Elimination of i	Elimination of inter-segment profits Finance cost	fits	:	(233) (8,925)

No profit or loss was transferred from/to the Life Insurance Fund and Family Takaful Fund to the Shareholders' Fund as such the transfer is only done at the financial year.

2,665

Share of profit of associate companies not included in reportable segments
Consolidated profit before taxation

\* consist of profit/(loss) before taxation from:

000.WX	ations 11,761	erations** 29,866	41,627
	continuing operations	discontinued operations**	

<sup>\*\*</sup> Discontinued operation represents the General Insurance Business of MAA.

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## NOTES TO THE REPORT FOR THE FINANCIAL QUARTER ENDED 30 SEPTEMBER 2010

## A9. Carrying Amount of Revalued Assets

Investment properties and land and buildings of the Group have been carried at revalued amount at the financial year ended 31 December 2009. These revalued amounts have been carried forward to the current financial period.

## A10. Material Subsequent Events

There were no material subsequent events from the end of the current financial period under review to the date of this interim report.

## A11. Changes in Composition of the Group

- (a) On 24 August 2009, MAA Corporation Sdn Bhd ("MAA Corp"), a wholly owned subsidiary company of the Company disposed its 100% equity interest in a subsidiary company, Valiant Properties Sdn Bhd ("VPSB") for a cash consideration of RM182,292 (based on value of net assets of VPSB as at 31 March 2009), arrived at on a willing buyer willing seller basis to K.K. Point Sdn Bhd ("KKSB") via a Sale of Share Agreement entered into on event date, including an amount of RM1,228,805 to be paid by KKSB to MAA Corp as agreed settlement for the intercompany debt as at 31 March 2009 due by VPSB to MAA Corp. The sale was completed on 6 April 2010.
- (b) On 7 September 2010, Mithril Berhad ("Mithril") ceased to be an associated company of the Group with the reduction in the Group's interest from 20.08% to 16.71% arose from the disposal of 3,335,435 Mithril shares in the open market. The Group recorded a total loss on disposal of RM 253,078. Subsequent to 7 September 2010, the Group's interest in Mithril has been reclassified as available-for-sale financial assets.
- (c) On 15 October 2010, MAA Corp disposed 100% and 55% equity interests in subsidiary companies that had ceased operations, namely MAA Universal Sdn Bhd and MAA Fire-X Sdn Bhd respectively, for a cash consideration of RM1 each.

MAA Corporate Advisory Sdn Bhd ("MAACA"), a wholly owned subsidiary company of MAA Corp had also on 15 October 2010 disposed 100% equity interest in a dormant subsidiary company, MPE Private-Equity Sdn Bhd for a cash consideration of RM1 each.

## A12. Contingencies

(a) In the normal course of business, the insurance subsidiaries of the Company incur certain liabilities in the form of performance bonds and guarantees on behalf of customers. No material losses are anticipated as a result of these transactions.

Details of the Group's contingent liabilities are as follows:-

	As at	As at
	30.09.2010	31.12.2009
	RM'000	RM'000
Performance bonds and guarantees	346,388	243,940

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### NOTES TO THE REPORT FOR THE FINANCIAL QUARTER ENDED 30 SEPTEMBER 2010

### A12. Contingencies (continued)

(b) During the financial year ended 31 December 2005 ("FY 2005"), Meridian Asset Management Sdn Bhd ("MAM") a subsidiary company of MAA Corp had commenced legal proceeding against one of its custodian of its fund under management to recover, inter alia, the loss of investment moneys of its clients, MAA and Kumpulan Wang Amanah Pencen ("KWAP") of RM19.6 million and RM7.3 million respectively placed with the custodian ("Custodian"). The Custodian had filed an Application under Order 14A of the Rules of High Court ("Order 14A Application") to dismiss the case but the Order 14A Application was dismissed by the Court. The Custodian has filed an appeal against the decision. On 26 June 2008, the Custodian's Application for Stay of Proceedings was dismissed with cost and the Court had fixed 16 September 2008 for Pre Trial Case Management. On 16 September 2008, the Court directed the matter to be tried together with MAA's case. On 23 January 2009, the Court had allowed MAM's application to amend the Statement of Claim to include the damages suffered by MAM but disallowed the amendment to include an associate company of the Custodian as the Second Defendant. The matter was fixed for Pre Trial Case Management on 24 September 2010. On 24 September 2010, the Court fixed 12 November 2010 for the parties to submit their documents. The case is now fixed for Hearing on the 24, 25 and 26 January 2011.

MAM has also during FY 2005 commenced legal proceedings against its former employee and other related parties to the former employee ("Defendants") to recover, inter alia, the loss of investment moneys of its clients, MAA and KWAP together with interest and general damages. The matter was fixed for trial on 28 June 2010 to 1 July 2010. On 28 June 2010, the Defendants decided not to defend their case and Judgment was obtained against the Defendants.

MAA has during the financial year ended 31 December 2006 commenced legal proceeding against the Custodian for negligence to recover, inter alia, its loss of investment moneys amounting to RM19.6 million. The Custodian has served a Third Party Notice to bring MAM as a third party to the legal proceedings. The case was fixed for Pre Trial Case Management on 24 September 2010. On 24 September 2010, the Court fixed 12 November 2010 for the parties to submit their documents. The case is now fixed for Hearing on the 24, 25 and 26 January 2011.

In November 2007, KWAP had commenced a legal proceeding against MAM to recover, inter alia, its loss of investment moneys amounting to RM7.3 million together with interest. KWAP had filed an Application under Order 14 of the Rules of the High Court ("Order 14 Application"). The Order 14 Application was dismissed by court on 23 September 2008. On 20 July 2009, MAM obtained leave from the Court to file and serve the Third Party Notice to the Custodian. On 4 June 2010, the Custodian filed an application to strike off the Third Party application. The application to strike off the Third Party application was allowed by the Court. The matter is now fixed for further Pre-Trial Case Management on 2 December 2010.

The directors of MAA Holdings Berhad, supported by legal advice to MAM, are of the opinion that MAM has a good chance in both their cases against the Custodian and the former employee and other parties related to the former employee. Its solicitors are also of the opinion that MAM has a good defense to the case taken by KWAP against MAM and even if MAM is found to be liable for the loss, it would be able to recover the same from the Custodian and/or its former employee and other parties related to the former employee. However, for prudence purposes, MAA has made full allowance of RM19.6 million relating to its investments in the financial year ended 31 December 2005. This allowance remains in the current financial year.

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## NOTES TO THE REPORT FOR THE FINANCIAL QUARTER ENDED 30 SEPTEMBER 2010

## A13. Capital Commitments

Capital commitments not provided for in the interim financial report as at 30 September 2010 is as follows:

Approved and contracted for	RM'000 16,130
Analysed as follows: - property, plant and equipment - investment properties	2,585 13,545

# NOTES TO THE REPORT FOR THE FINANCIAL QUARTER ENDED 30 SEPTEMBER 2010

## Condensed Consolidated Statement of Financial Position by Funds As at 30 September 2010 A14.

	Shareholders' Fund	irs' Fund	General Fund	Fund	Life Fund	pun	General Tal	Takaful Fund	Family Takaful Fund	aful Fund	Total	tal
•	30 Sept 2010 PM/900	31 Dec 2009 PM/000	30 Sept 2010	31 Dec 2009 BM:000	30 Sept 2010	31 Dec 2009 PM/000	30 Sept 2010	31 Dec 2009	30 Sept 2010	31 Dec 2009 BM:000	30 Sept 2010	31 Dec 2009 PM:000
ASSETS												
Property, Plant and												
equipments	75,161	12,271	597	64,287	212,552	232,475	0 0	0 0	0 0	0 0	288,310	309,033
intainglible assets Investment properties	6,236 6,995	6,090 4 031	24 056	30 779	522 915	535 355	0 0	o c	0 0	0 0	553 966	570 165
Investments	300,191	339,799	76,145	111,949	5,832,694	5,516,626	41,064	9,973	152,978	101,149	6,403,072	6,079,496
Malaysian Government												
Investment Issue	65.952	60.631	0	0	103.421	122.802	0	0	0	0	169.373	183.433
Malaysian Government		•			•	•						
Guaranteed Financing	0	0	0	0	0	0	5,341	4,973	5,375	5,018	10,716	9,991
Corporate debt securities	95,711	77,794	58,046	63,458	3,459,287	3,285,739	0	0	0	0	3,613,044	3,426,991
Islamic debt securities	0	0	0	0	0	0	19,469	0	43,011	13,332	62,480	13,332
Equity securities	29,221	26,718	22	696	804,594	760,425	0	0	45,449	24, 192	879,286	812,304
Unit trusts	1,907	5,704	0	0	66,652	19,932	0	0	0	0	68,529	25,636
Investment-linked units	0	2,000	6,944	7,407	5,936	6,423	0	0	0	0	12,880	18,830
Loans	17,513	975	0	20,500	685,303	704,674	0	0	0	0	702,816	726,149
Fixed and call deposits	89,887	162,977	11,133	19,615	707,501	616,631	16,254	5,000	59,143	58,607	883,918	862,830
Associated companies	52,548	56,862	0	0	0	0	0	0	0	0	52,548	56,862
Reinsurance assets	0	0	42,410	53,569	26,585	24,886	153,713	71,480	10,924	3,149	233,632	153,084
Insurance receivables	0	0	43,726	40,672	32,582	39,124	46,040	36,405	829	0	123,177	116,201
Trade and other receivables	117,914	85,902	7,314	9,331	99,623	121,255	15,493	5,185	18,098	14,832	258,442	236,505
Tax recoverable	21,835	21,976	2,763	2,763	12,633	13,421	0	0	0	64	37,231	38,224
Deferred tax assets	2,811	8,535	1,107	1,511	9,334	13,616	0	7	0	39	13,252	23,708
Cash and bank balances	10,981	5,663	1,455	1,718	15,465	14,724	402	1,071	6,943	10,510	35,246	33,686
Assets classified as held for	C		1	000	C	Ć	C	Ć	ď	C	1	000
sale	О	1,455	638,733	784,990	0	O	0	O	0	О	838,735	780,445
TOTAL ASSETS	596,694	545,190	1,038,328	1,101,570	6,768,110	6,515,304	256,712	124,121	189,772	129,743	8,849,616	8,415,928

# NOTES TO THE REPORT FOR THE FINANCIAL QUARTER ENDED 30 SEPTEMBER 2010

## Unaudited Condensed Consolidated Statement of Financial Position by Funds (continued) As at 30 September 2010 A14.

Shareholders' Fund	30 Sept 2010 RM'000	EQUITY, POLICYHOLDERS' FUNDS AND LIABILITIES	LIABILITIES	Insurance contract liabilities 0 Investment contract liabilities 0 Financial liabilities	Borrowings - unsecured - Medium Term Notes 170,000		- bank overdrafts 11,636 Insurance payables 0	Trade and other payables 69,572	nts'	Current tax liabilities Deferred tax liabilities	held		TOTAL LIABILITIES 263,562	EQUITY	Share capital 304,354		TOTAL EQUITY ATTRIBUTABLE TO OWNERS OF THE COMPANY 208 754		Minority interest 34,378	TOTAL EQUITY, POLICYHOLDERS FUNDS AND LIABILITIES 596,694
s, Fund	31 Dec 2009 RM'000			00	200,000	10,000	11,419 0	1,500	0	10,827	6,7,0	3	240,522		304,354	(4,778)	270 721		33,947 304,668	545,190
General Fund	30 Sept 2010 RM'000			104,423 0	0	0 (	0 19,720	44,264	0	2,023	761,1	848,102	1,026,284		00	12,044	12 044	i i	0 12,044	1,038,328
Fund	31 Dec 2009 RM'000			116,205 0	0	0 (	0 21,373	109,929	0	1,222	<b>&gt;</b>	846,998	1,095,727		00	5,843	بر 48 2	5	0 5,843	1,101,570
Life Fund	30 Sept 2010 RM'000			5,744,955 40,000	0	0 (	0 849,349	95,929	2,804	16,132	0,00	0	6,768,110		00	0	c	•	0	6,768,110
pun	31 Dec 2009 RM'000			5,634,637 53,639	0	0 (	0 686,694	122,525	2,780	11,760	3,209	0	6,515,304		00	0	c	>	0	6,515,304
General Takaful Fund	30 Sept 2010 RM'000			195,537 0	0	0 (	0 48,890	12,285	0	0		0	256,712		00	0	C	>	0 0	256,712
caful Fund	31 Dec 2009 RM'000			92,790 0	0	0 (	0 28,184	3,147	0	0 0	Þ	0	124,121		00	00	C	ò	0	124,121
Family Takaful Fund	30 Sept 2010 RM'000			161,208 0	0	0 (	0 12,720	14,934	0	585	020	0	189,772		00	0	c	•	0 0	189,772
aful Fund	31 Dec 2009 RM'000			112,478 0	0	0 (	0 2,785	14,424	0	51 5	n	0	129,743		00	00	c	ò	0	129,743
Total	30 Sept 2010 RM'000			6,206,123 40,000	170,000	0	11,636 930,679	236,984	2,804	30,760	766,12	848,102	8,504,440		304,354	15,616	310 798	2	34,378 345,176	8,849,616
tai	31 Dec 2009 RM'000			5,956,110 53,639	200,000	10,000	739,036	251,525	2,780	23,860	10,047	847,001	8,105,417		304,354	1,065	276 564		33,947 310,511	8,415,928

# NOTES TO THE REPORT FOR THE FINANCIAL QUARTER ENDED 30 SEPTEMBER 2010

## A15. Discontinued Operations and Disposal Group Classified As Held for Sale

	Sharehold	Shareholders' Fund	General Fund	Fund	Total	
	30 Sept 2010	31 Dec 2009	30 Sept 2010	31 Dec 2009	30 Sept 2010	31 Dec 2009
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
(1) Assets classified as held for sale comprise:						
Property, plant and equipment	0	0	3,196	3,959	3,196	3,959
Intangible assets	0	0	1,449	1,522	1,449	1,522
Investments	0	1,400	581,606	483,795	581,606	485,195
Malaysian Government Securities/Government						
Investment Issues	0	0	77,899	77,939	77,899	77,939
Corporate debt securities	0	0	310,289	234,404	310,289	234,404
Equity securities	0	0	50,519	28,692	50,519	28,692
Loans	0	0	801	1,065	801	1,065
Fixed and call deposits	0	1,400	142,098	141,695	142,098	143,095
Reinsurance assets	0	0	198,595	229,069	198,595	229,069
Insurance receivables	0	0	34,391	48,083	34,391	48,083
Trade and other receivables	0	2	12,341	7,991	12,341	7,993
Cash and bank balances	0	53	7,177	10,571	7,177	10,624
TOTAL ASSETS	0	1,455	838,755	784,990	838,755	786,445
(2) Liabilities classified as held for sale comprise:						
	•	•				
Insurance contract liabilities	0	0	718,566	698,819	718,566	698,819
Insurance payables	0	0	54,759	77,453	54,759	77,453
Trade and other payables	0	က	74,777	70,726	74,777	70,729
Current tax liabilities	0	0	0	0	0	0
TOTAL LIABILITIES	0	3	848,102	846,998	848,102	847,001

# NOTES TO THE REPORT FOR THE FINANCIAL QUARTER ENDED 30 SEPTEMBER 2010

## Unaudited Condensed Consolidated Income Statements by Funds For the Third Quarter Ended 30 September 2010 A16.

## Continuing Operations

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# NOTES TO THE REPORT FOR THE FINANCIAL QUARTER ENDED 30 SEPTEMBER 2010

## Unaudited Condensed Consolidated Income Statements by Funds (continued) For the Third Quarter Ended 30 September 2010 A16.

## **Discontinued Operations**

	Shareholders' Fund	s' Find	General Find	buil	Total	
	9 months ended 30 Sept 30 2010 2 RM'000 RN	anded 30 Sept 2009 RM'000	9 months ended 30 Sept 30 2010 2 RW'000 RI	anded 30 Sept 2009 RM'000	9 months ended 30 Sept 30 2010 2 RM'000 RN	ended 30 Sept 2009 RM'000
Operating revenue	0	12	409,239	313,050	409,239	313,062
Gross earned premium Premium ceded to reinsurers <b>Net earned premiums</b>	0 0 0	0 0 0	390,356 (78,501) 311,855	298,932 (73,011) 225,921	390,356 (78,501) 311,855	298,932 (73,011) 225,921
Investment income Realised gains and losses Fair value gains and losses Fee and commission income Other operating revenue from non-	0000	5000	18,883 1,117 4,275 22,105	14,118 3,220 15,149 21,274	18,883 1,117 4,275 22,105	14,130 3,220 15,149 21,274
insurance businesses Wakalah fee from takaful business Other operating income/(expenses) - net Other revenue	0000	0 0 21 33	0 0 (1,050) 45,330	0 0 470 54,231	0 0 (1,050) 45,330	0 0 491 54,264
Gross benefits and claims paid Claims ceded to reinsurers Gross change to contract liabilities Change in contract liabilities ceded to reinsurers	000 00	00000	(200,001) 38,193 (21,210) (16,934) (199,952)	(205,940) 49,525 (39,626) 46,516 (149,525)	(200,001) 38,193 (21,210) (16,934) (199,952)	(205,940) 49,525 (39,626) 46,516 (149,525)
Fee and commission expense Management expenses Wakalah fee payable to Shareholders' fund Finance cost Other expenses	00 000	(270) 0 0 0 (270)	(62,033) (56,922) 0 0 (118,955)	(48,571) (51,953) 0 0 (100,524)	(62,033) (56,922) 0 0 (118,955)	(48,571) (52,223) 0 0 (100,794)
Share of profit/(loss) of associate companies, net of tax	0	0	0	0	0	0
Profit/(loss) before taxation	0	(237)	38,278	30,103	38,278	29,866
Taxation	0	(3)	(8,242)	(6,166)	(8,242)	(6,169)
Profit/(loss) for the financial period	0	(240)	30,036	23,937	30,036	23,697

(Incorporated in Malaysia)

## NOTES TO THE REPORT FOR THE FINANCIAL QUARTER ENDED 30 SEPTEMBER 2010

PART B: EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

## **B1.** Review of Group Performance

## Operating revenue

For the nine (9) months ended 30 September 2010, the Group's total operating revenue increased by 9.4% to RM1,610.8 million (2009: RM1,472.9 million).

The gross earned premium of General Insurance Division increased by 29.1% to RM451.0 million (2009: RM349.4 million), of which the continuing operations recorded an increase of 20% to RM60.6 million (2009: RM50.5 million) and the discontinued operations recorded an increase of 30.6% to RM390.4 million (2009: RM298.9 million). The Life Insurance Division's gross earned premium decreased by 10.5% to RM697.8 million (2009: RM779.8 million).

Under the takaful business, the General Takaful Division and Family Takaful Division registered gross earned contribution of RM66.6 million (2009: RM35.9 million) and RM113.0 million (2009: RM52.0 million) respectively.

### Profit before taxation

The Group recorded a lower profit before taxation of RM29.6 million (2009: profit before taxation of RM41.6 million) in the current financial period.

The Shareholders' Fund recorded a loss before taxation of RM5.8 million (2009: profit before taxation of RM19.7 million). The General Insurance Division recorded a profit before taxation of RM35.4 million (2009: profit before taxation of RM21.9 million), of which the continuing operations registered a loss before taxation of RM2.9 million (2009: loss before taxation of RM8.2 million) whereas the discontinued operations registered a profit before taxation of RM38.3 million (2009: profit before taxation of RM30.1 million). The discontinued operations of the General Insurance Division represent the General Insurance Business of MAA classified as such to comply with FRS 5: Non-Current Assets Held For Sales and Discontinued Operations following announcement by the Company as disclosed in note B8(a) of the report.

The profit in Shareholders' Fund in the previous financial year's corresponding period arose mainly from reversal of fair value loss of RM37.9 million arising from an interest rate swap transaction resulted from improvement in the market condition of the US municipal bond. To mitigate the exposure to any further volatility in the interest rate swap, the transaction was terminated by the Company in December 2009.

The higher profit before tax of the local General Insurance Division in the current financial period under review was mainly due to increase in net earned premium mainly from motor vehicles and personal accident class of businesses and decrease in overall net claim ratio to 64.1% (2009: 66.2%).

The Life Insurance Division recorded a decrease in net earned premium due mainly from the decrease in single premium from Fixed Dividend Endowment. However, consistent with the prior years' practice, no profit/loss was transferred from/to the Life Insurance Fund to the Shareholders' Fund as such the transfer is only done at the financial year-end.

(Incorporated in Malaysia)

## NOTES TO THE REPORT FOR THE FINANCIAL QUARTER ENDED 30 SEPTEMBER 2010

## B2. Comparison with the Preceding Quarter's Results

During the current financial quarter under review, the Group registered a profit before taxation of RM27.4 million (preceding quarter 2010: loss before taxation of RM6.2 million), of which the continuing operations registered a profit before tax of RM3.5 million (preceding quarter 2010: loss before tax of RM6.1 million) and the discontinued operations registered a profit before tax of RM23.9 million (preceding quarter 2010: loss before tax of RM0.1 million).

The profit before taxation in the current financial quarter was mainly contributed by the local General Insurance Division of the Group.

For the current financial period under review, consistent with the prior years' practice, no profit/loss was transferred from/to the Life Insurance Fund to the Shareholders' Fund as such the transfer is only done at the financial year end.

## **B3.** Prospects

The Group expects more competition in the insurance industry in terms of product innovation and distribution methods. Notwithstanding this, the Group will continue its efforts to implement management action plans to re-strategise its business model and improve asset quality.

Barring unforeseen circumstances, the Group expects its performance for the current financial year ending to perform in tandem with the insurance industry and the Malaysian economy.

### **B4.** Profit Forecast

This note is not applicable.

### **B5.** Taxation

	3 months ended 30 September		9 months ended 30 September	
	<u>2010</u> RM'000	<u>2009</u> RM'000	<u>2010</u> RM'000	<u>2009</u> RM'000
CONTINUING OPERATIONS				
Current tax				
Current financial period	576	880	2,298	1,803
Over provision in prior years	(240)	(2,513)	(802)	(2,513)
	336	(1,633)	1,496	(710)
Deferred tax				
Current financial period	(259)	265	(202)	65
Over provision in prior years	-	(8)	(68)	(8)
	(259)	257	(270)	57
		(4.0=6)		
Tax expense/(income)	77	(1,376)	1,226	(653)
			•	

(Incorporated in Malaysia)

## NOTES TO THE REPORT FOR THE FINANCIAL QUARTER ENDED 30 SEPTEMBER 2010

## **B5.** Taxation (continued)

	3 months ended 30 September 2010 2009 RM'000 RM'000		9 months ended 30 September 2010 2009 RM'000 RM'000	
DISCONTINUED OPERATIONS**	KIVI UUU	KIVI UUU	KIVI 000	KIVI 000
<u>Current tax</u> Current financial period	363	522	363	522
Deferred tax Current financial period	6,919	1,747	8,390	5,647
Over provision in prior years	-		(511)	-
_	6,919	1,747	7,879	5,647
Tax expense/(income)	7,282	2,269	8,242	6,169

<sup>\*\*</sup> Discontinued operations mainly represent the General Insurance Business of MAA.

For the current financial period under review, the Group's effective tax rate was higher than the statutory tax rate due to certain expenses which are not allowable for tax purposes.

## **B6.** Unquoted Investments and Properties

The profit from sale of unquoted investments and investment properties by the insurance subsidiaries for the current financial quarter and period amounted to RM1.9 million and RM14.7 million respectively.

### B7. Quoted Securities

There was no purchase or disposal of quoted securities for the current financial period under review by the Group other than by the insurance subsidiaries, which are exempted from disclosure of this information.

(Incorporated in Malaysia)

### NOTES TO THE REPORT FOR THE FINANCIAL QUARTER ENDED 30 SEPTEMBER 2010

## **B8.** Status of Corporate Proposals

(a) On 10 November 2008, the Company announced the entering into a non-binding memorandum of understanding ("MOU") between MAA and AMG Insurance Berhad ("AMG") to formalise discussions on the proposed acquisition by AMG of the General Insurance Business of MAA at a headline price of RM274.8 million (subject to adjustments), and the acquisition of a 4.9% stake in MAA Takaful Berhad ("MAA Takaful") for a total consideration of RM16.2 million, equivalent to RM3.30 per share (collectively "Proposed Transactions").

The Proposed Transactions is subject to the approvals being obtained from the followings:

- (i) Bank Negara Malaysia ("BNM") for the scheme of transfer under the business transfer agreement;
- (ii) Minister of Finance, based on the recommendation of BNM, pursuant to the Insurance Act, 1996;
- (iii) Foreign Investment Committee (if required);
- (iv) Securities Commission ("SC") (if required);
- (v) Malaysian High Court for the confirmation of scheme of transfer;
- (vi) Shareholders of the Company

On 26 February 2009, the Company announced that both MAA and AMG were working towards finalising a business transfer agreement ("BTA") in relation to the proposed disposal of the General Insurance Business of MAA prior to the submission of the said agreement to BNM for approval.

On 24 April 2009, the Company announced that the headline price was revised to RM254.83 million (subject to adjustments) and an application to BNM seeking its approval for the proposed disposal of General Insurance Business of MAA to AMG ("the Proposed Disposal") was submitted. The execution of the BTA was subject to BNM's approval which is currently pending. The Company and MAA had also granted AMG an extension of 120 days to the exclusivity period under the MOU.

On 27 April 2009, the Company had submitted an application to the SC on the Proposed Disposal.

On 21 July 2009, the Company announced that the SC approved the Proposed Disposal via its letter dated 20 July 2009 (which was received on 21 July 2009). However, the Proposed Disposal was still subject to the approval from BNM and Shareholders of the Company.

On 17 November 2009, the Company announced that after further negotiations the headline price was revised to RM180 million (subject to adjustments). The revised headline price was arrived at after taking into consideration the standalone value of the General Insurance Business without a strategic cooperation arrangement on the takaful business with MAA Takaful. The profit for the financial year ended 31 December 2009 and prior to the completion date of the General Insurance Business will be accrued to MAA.

An application in respect of the revised terms on the Proposed Disposal was submitted to BNM for approval. On 6 January 2010, the Company announced that BNM had via its letter dated 5 January 2010 granted its approval on the Proposed Disposal pursuant to Section 130 of the Insurance Act, 1996. On 12 February 2010, the Company further announced that the SC has approved the revised indicative headline price of RM180 million (subject to adjustments) for the Proposed Disposal via its letter date 10 February 2010.

On 30 July 2010, the Company announced that SC had via its letter dated 27 July 2010, granted the Company an extension of time of eight (8) months from 20 July 2010 till 19 March 2011 to complete the Proposed Disposal.

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## NOTES TO THE REPORT FOR THE FINANCIAL QUARTER ENDED 30 SEPTEMBER 2010

## **B8.** Status of Corporate Proposals (continued)

(b) On 29 April 2010, the Company announced that its wholly-owned subsidiary, MAA, had received approval from BNM via BNM's letter dated 11 March 2010 for MAA to undertake the necessary measures to meet the minimum supervisory target level of capital adequacy ratio that is required to be maintained by all insurers under the Risk-Based Capital Framework.

Other than as stated above, as at the date of this report, there is no corporate proposal that has been announced but not completed as at 23 November 2010 (the latest practicable date which is not earlier than 7 days from the date of issue of this quarterly report).

## **B9.** Group Borrowings (unsecured)

The Group borrowings include:

	As at 30.09.2010 RM'000	As at 31.12.2009 RM'000 (Audited)
Short term		(Additod)
Term loan	-	10,000
Medium term notes	30,000	30,000
Bank overdrafts	11,636	11,419
	41,636	51,419
Long term		
Medium term notes	140,000	170,000
	140,000	170,000
Total Group Borrowings	181,636	221,419

## **B10.** Off Balance Sheet Financial Instruments

There were no financial instruments with off-balance sheet risk as at 23 November 2010 (the latest practicable date which is not earlier than 7 days from the date of issue of this quarterly report).

## **B11.** Material Litigation

There were no material litigations as at 23 November 2010 (the latest practicable date which is not earlier than 7 days from the date of issue of this quarterly report).

## B12. Dividends

The Board of Directors does not recommend the payment of any dividend for the financial period ended 30 September 2010.

(Incorporated in Malaysia)

## NOTES TO THE REPORT FOR THE FINANCIAL QUARTER ENDED 30 SEPTEMBER 2010

## **B13.** Earnings Per Ordinary Share

	3 months ended 30 September 2010 2009		9 months 30 Septe 2010	
Attributable to the Owners of the Company:	<u>2010</u>	<u>2005</u>	<u>2010</u>	2000
Net profit/(loss) for the financial period (RM'000)				
- Continuing operations - Discontinued operations**	3,082 16,577	(8,892) 8,142	(10,353) 30,036	13,139 23,697
Diodonanada oporatione	19,659	(750)	19,683	36,836
Weighted average number of ordinary shares in issue ('000)	304,354	304,354	304,354	304,354
Basic earnings/(loss) per share (sen)				
<ul><li>Continuing operations</li><li>Discontinued operations**</li></ul>	1.01 5.45	(2.92) 2.68	(3.40) 9.87	4.32 7.79
·	6.46	(0.24)	6.47	12.11

<sup>\*\*</sup> Discontinued operations mainly represent the General Insurance Business of MAA.

By Order of the Board Lily Yin Kam May Yeo Took Keat Company Secretaries

KUALA LUMPUR

DATE: 29 November 2010

File: MAAH - 3QtrNotes-300910